

## Chapter 01: Leadership and Management Principles

### Huber: Leadership & Nursing Care Management, 7th Edition

#### MULTIPLE CHOICE

1. Leadership is best defined as
  - a. an interpersonal process of participating by encouraging fellowship.
  - b. delegation of authority and responsibility and the coordination of activities.
  - c. inspiring people to accomplish goals through support and confidence building.
  - d. the integration of resources through planning, organizing, and directing.

ANS: C

Leadership is the process of influencing people to accomplish goals by inspiring confidence and support among followers.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

2. A medical-surgical unit reports higher rates of patient satisfaction coupled with high rates of staff satisfaction and productivity. Which of the following is attributed to the data findings?
  - a. Effective leadership
  - b. Management involvement
  - c. Mentoring
  - d. Rewards and recognition

ANS: A

Effective leadership is important in nursing because of the impact on nurses' work lives, it being a stabilizing influence during change, and for nurses' productivity and quality of care.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

3. A staff registered nurse (RN) is leading a multidisciplinary clinical pathway team in the development of care for patients with total knee replacement. Which of the following statements exemplifies leadership behaviors in a clinical pathway team meeting?
  - a. "Nursing is responsible for pain control of the total knee replacement patient."
  - b. "Our pharmacist has provided some excellent pain control literature."
  - c. "Physical therapy's expertise is in rehabilitation, not pain control."
  - d. "Total knee replacement patients require optimal pain control."

ANS: B

Leadership is the process of influencing people to accomplish goals by inspiring confidence and support among followers. The correct answer is supportive of a team member's work and depicts some skill at interpersonal relationships.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Assessment

MSC: Client Needs: Physiological Integrity: Pharmacological and Parenteral Therapies

4. Which of the following is true of management activities?
- Inspiring a vision is a management function.
  - Management is focused on task accomplishment.
  - Management is more focused on human relationships.
  - Management is more important than leadership.

ANS: B

Management is focused on task accomplishment.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

5. During a staff meeting, a group of RNs has complained that medications are not arriving to the unit in a timely manner. The nurse manager suggests that the group resolve this issue through the development and work of a multidisciplinary team led by one of these RNs. This scenario demonstrates
- adaptation.
  - empowerment.
  - flexibility.
  - relationship management.

ANS: B

Empowerment is the giving of authority, responsibility, and the freedom to act. In this situation, the manager has given authority, responsibility, and the freedom to act in the investigation and resolution of this issue.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

6. A nurse is caring for an elderly patient who was admitted after sustaining a fall at home. When creating a care plan for the patient, she requests that the doctor order a home health visit to assess for home safety and medication compliance. In addition, the nurse is concerned about the nutrition of the patient and requests a dietitian evaluation. The nurse is demonstrating which of the following leadership skills?
- Care provider
  - Business principles
  - Care coordination
  - Change management

ANS: C

Care coordination is the delivery of nursing services that involves the organization and coordination of complex activities. The nurse uses managerial and leadership skills to facilitate delivery of quality care.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Planning

MSC: Client Needs: Physiological Integrity: Reduction of Risk Potential

7. Interpersonal communication and the ability to apply \_\_\_\_\_ are two critical skills every nurse needs to enhance professional practice.
- vision
  - supervision
  - delegation
  - problem solving

ANS: D

Every nurse needs two critical skills to enhance professional practice. One is a skill at interpersonal relationships. This is fundamental to leadership and the work of nursing. The second skill is applying the problem-solving process. This involves critical thinking, problem identification, and the development of objectivity.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

8. Good leaders need to be able to demonstrate an intuitive skill of empathy and expressiveness when dealing with others in the workplace. This requires sensitivity and awareness of the emotions and moods of others and is known as
- social awareness.
  - self-awareness.
  - self-management.
  - relationship management.

ANS: A

Social awareness is an intuitive skill of empathy and expressiveness in being sensitive and aware of the emotions and moods of others.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

9. The personal leadership skill for nurses that consists of self-awareness, discipline, motivation, social awareness, and relationship management is known as what?
- Leadership
  - Management
  - Emotional intelligence
  - Vision

ANS: C

Among the important personal leadership skills for nurses is emotional intelligence (EI). EI traits are emotional factors consisting of five defining attributes: self-awareness, self-regulation or discipline, motivation, social awareness, and relationship management.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Implementation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

10. \_\_\_\_\_ are vital to good leaders because they are able to take the vision of the leader and achieve the determined goals.
- Managers
  - Motivators
  - Visionaries
  - Followers

ANS: D

Without followers, there is no leadership. Followers are vital because they accept or reject the leader and determine the leader's personal power.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

11. The best leadership style for unfavorable conditions is
- leader-member relations.
  - task-oriented structure.
  - position power.
  - laissez-faire.

ANS: B

The need for task-oriented leaders occurs when the situation is extreme. The best leadership style for unfavorable conditions is task oriented.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

12. Nursing management is defined as
- delegation of authority and responsibility and the coordination of tasks.
  - the integration of resources through planning, organizing, and directing.
  - the process of influencing patients to accomplish goals.
  - the coordination and integration of nursing resources by applying the management process to accomplish nursing care and service goals and objectives.

ANS: D

The coordination and integration of nursing resources by applying the management process to accomplish nursing care and service goals and objectives is the definition of nursing management.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

13. A nursing unit has demonstrated lower patient satisfaction scores during the last quarter. The manager of the unit has formed a small team to set long- and short-term goals for the unit with action plans to increase patient satisfaction. This is an example of which management process?
- Planning
  - Organizing
  - Coordinating
  - Controlling

ANS: A

Planning is the managerial function of selecting priorities, results, and methods to achieve results.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Planning

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

14. A nursing unit has discovered a series of medication errors with regard to a particular computerized physician order set and the calculation within the order. The unit manager has a theory on changes that should be made within the order to decrease the confusion for nursing staff. However, the nurse manager realizes that changes would need to be made with pharmacy input as well as other nursing units within the facility and the multihospital system. Which of the following management theories is exemplified when the nurse manager considers the impact of change on the organization as a whole?
- Contingency theory
  - Systems theory
  - Complexity theory
  - Chaos theory

ANS: B

Systems theory helps managers recognize their work as being embedded within a system.

Managers use this theory to learn that changing one part of a system inevitably affects the whole system.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Planning

MSC: Client Needs: Physiological Integrity: Reduction of Risk Potential

15. The role of the \_\_\_\_\_ is to provide leadership and direction for all aspects of nursing services with a focus on integrating the system and building a culture.
- nurse manager
  - care provider
  - nurse executive
  - senior leader

ANS: C

The nurse executive's role and functions concentrate on long-term administration of an institution or program that delivers nursing services, focusing on integrating the system and building a culture.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

16. The postoperative patient with anterior cervical laminectomy is complaining of tightness in his throat. His voice is raspy. The staff nurse asks the unit secretary to page Dr. Julio stat. This is an example of \_\_\_\_\_ leadership.
- authoritarian
  - democratic
  - laissez-faire
  - servant

ANS: A

Authoritarian leadership uses directive and controlling behaviors in which the leader determines policies and makes decisions in isolation. The leader orders subordinates to carry out the tasks or work. This style is helpful in crisis situations.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Implementation

MSC: Client Needs: Physiological Integrity: Physiological Adaptation

17. A quality improvement team is working to enhance teamwork among the staff in a newly developed Alzheimer's program. Which of the following statements would be an expected behavior that illustrates quantum leadership?
- "After the meeting today, each member on this team will be a role model of good communication techniques to other staff members."
  - "How would you describe an ideal collaborative practice environment?"
  - "What do you think about sharing our opinions today in a mutually respectful manner as we move around the table?"
  - "You folks are highly motivated and smart enough to develop a plan on your own. I'll support you as needed."

ANS: B

Quantum leadership fosters an environment of curiosity, questioning, and exploration. Answer A depicts an authoritarian leadership style.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Evaluation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

18. A nursing executive is leading a multidisciplinary team of professionals who have worked well together on prior initiatives. Which of the following leadership styles might work best in this situation?
- Authoritarian
  - Democratic
  - Transformational
  - Transactional

ANS: B

Democratic leadership would work best in this situation. This approach implies a relationship and person orientation and policies are a matter of group discussion and decision.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Planning

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

19. Which of the following are crucial leadership traits to exhibit in the nursing profession?
- The nurse leader needs to be dynamic
  - The nurse leader shows good interpersonal skills
  - The nurse leader is a visionary for the organization and the profession
  - The nurse leader is able to inspire
  - The nurse leader allows corporate executives to determine department goals

ANS: A

Leadership is considered key to the success of health care organizations. A nurse leader needs to be dynamic, show interpersonal skills, and be a visionary for the organization and the profession. The ability to inspire and motivate followers to carry out the vision is crucial. Effective nurse leaders set department goals without micromanaging.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

## MULTIPLE RESPONSE

1. Which of the following behavioral aspects are present in the feminist perspective leadership style? (*Select all that apply.*)
- Builds relationships.
  - Focuses on completing tasks and achieving goals.
  - Empowers others.
  - Fosters an environment of mothering.
  - Supports bargaining of tasks and roles.
  - Promotes personal growth.

ANS: A, C, F

Leaders using the feminist perspective build connections, empower others, and support personal growth to promote teamwork and to accomplish goals.

DIF: Cognitive Level: Understand (Comprehension)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

2. A nurse manager at Great Lakes Hospital is meeting with the dean of a well-recognized university who is the keynote speaker today at the nursing conference. He remembers that one of the RNs is interested in attending a well-known university to obtain a doctorate. The nurse manager arranges for the RN to meet with this dean. The nurse manager is exhibiting leadership behaviors consistent with (*Select all that apply.*)
- feminist perspective.
  - servant leadership.
  - transactional leadership.
  - transformational leadership.

e. authoritarian leadership.

ANS: A, B, D

This behavior nurtures personal growth (servant leadership) and assists the RN to attain his or her fullest potential (transformational leadership). This behavior also helps the RN build a connection with the dean, a representative of the university (feminist perspective).

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Implementation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

3. A nurse manager at Morgan Hill Community Hospital is known to be an excellent nursing manager by the personnel working on her nursing unit. The nurse manager exhibits which of the following behaviors? (*Select all that apply.*)
- a. Knows the personnel and addresses them by name.
  - b. Intervenes when she receives complaints.
  - c. Has a consistent style that never varies.
  - d. Is visible on the nursing unit by all shifts on a frequent basis.
  - e. Evaluates a number of aspects of problems prior to making decisions.
  - f. Uses decision by consensus to resolve conflicts.
  - g. Fosters collaboration.

ANS: A, D, E, G

These behaviors foster teamwork and positive morale.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Implementation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

4. To reach Magnet status the nursing service in a hospital must attain competency in which of the following areas? (*Select all that apply.*)
- a. Professionalism
  - b. Use of critical thinking skills
  - c. Business skills and principles
  - d. Leadership
  - e. Communication and relationship management
  - f. Knowledge of the health care environment
  - g. Implementation of an acuity-based staffing system

ANS: A, C, D, E, F

Magnet hospitals are recognized for the nurse's critical role in the business of health care. Professionalism, leadership, communication, and the ability to work with others as well as understanding the business and principles of running a hospital business and health care environment are required.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Evaluation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care



5. Which of the following behaviors build trust between leaders and employees in an organization? (*Select all that apply.*)
- a. Sharing relevant information
  - b. Encouraging competition via winners and losers
  - c. Reducing controls
  - d. Meeting expectations
  - e. Avoiding discussion of sensitive issues

ANS: A, C, D

Leadership is founded on trust. Behaviors that build trust include sharing relevant information, reducing controls, and meeting expectations. Trust-destroying behaviors include being insensitive to beliefs and values, avoiding discussion of sensitive issues, and encouraging competition.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Evaluation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

6. Which of the following traits describe a transactional leader? (*Select all that apply.*)
- a. Functions in a caregiver role.
  - b. Surveys their followers' needs and sets goals for them.
  - c. Uses charisma to produce greater effort in followers.
  - d. Focuses on the maintenance and management of ongoing and routine work.
  - e. Motivates followers to perform to their full potential.

ANS: A, B, D

A transactional leader is a leader or manager who functions in a caregiver role and is focused on day-to-day operations. Such leaders survey their followers' needs and set goals for them based on expectations. They are also leaders who are focused on maintenance and management of ongoing and routine work. Transformational leaders use charisma to produce greater effort and are able to motivate followers to perform to their full potential over time.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Implementation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

7. Which of the following definitions apply to management? (*Select all that apply.*)
- a. It is a process of inspiring people to accomplish goals through support and confidence building.
  - b. It is the process of coordination and integration of resources to accomplish specific goals.
  - c. It includes the activities of planning, organizing, coordinating, directing, and controlling.
  - d. It is a process of planning and directing human effort to achieve established objectives.
  - e. It is the directing of the organizations' money, facilities, and supplies to achieve results.

ANS: B, C, D, E

Management is defined as the process of coordination and integration of resources through planning, organizing, coordinating, directing, and controlling to accomplish specific goals. Management is a process of planning and directing human effort to achieve established objectives while ensuring that the organizations' money, facilities, and supplies are directed in a manner that achieves the best results.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Evaluation

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

## **Chapter 02: Change and Innovation**

### **Huber: Leadership & Nursing Care Management, 7th Edition**

#### **MULTIPLE CHOICE**

1. A hospital system is implementing an electronic health record. The facility conducts education and training for nursing staff, medical staff, and ancillary staff over a period of 6 months. This is an example of
  - a. emergent change.
  - b. planned change.
  - c. transformation.
  - d. innovation.

ANS: B

Planned change is a decision to make a deliberate effort to improve a system.

DIF: Cognitive Level: Apply (Application)

TOP: Nursing Process: Planning

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

2. The use of a new idea or method is the definition of
  - a. change.
  - b. innovation.
  - c. resistance.
  - d. stereotyping.

ANS: B

Innovation is the use of a new idea or method.

DIF: Cognitive Level: Remember (Knowledge)

TOP: Nursing Process: Assessment

MSC: Client Needs: Safe and Effective Care Environment: Management of Care

3. The chief nursing officer (CNO) of a hospital system works with senior leadership for approval to initiate an electronic health system. He recruits a nursing informaticist and a chief medical informatics officer to begin the process of planning the education and rollout of the new electronic system. The CNO could be viewed as the
  - a. resister.
  - b. innovator.
  - c. change agent.
  - d. strategist.